



Colorado Library Consortium (CLiC) Colorado Cooperative Purchasing Agreement 2012 Vendor Awards and Discounts

The following library vendor discounts are available exclusively to Colorado libraries. Categories of discounts include Binding, Books and A/V Material, Equipment and Supplies, and Subscriptions. Instructions for obtaining these discounts are included with each vendor's listing below. We cannot address everything in these pages, so please contact the vendor directly with your questions and concerns. All prices are good through **December 31, 2012**.

Libraries with high-volume orders should contact vendors to see if additional discounts are available.

The following table summarizes each discount. Please check the appropriate detail page for complete discount and instructions.

Company	Products	Discount	Discount Code	Details
<u>BINDING</u>				
Denver Bookbinding Company	Binding products and services	Varies based on service	CCPA	Page 3
Houchen Bindery Ltd.	Binds books, paperback, music scores, audio, offers pre-bound books, magazines, & more	Varies based on service	Colorado Cooperative Purchasing Agreement	Page 4
<u>BOOKS AND AUDIO-VISUAL</u>				
Baker & Taylor	Books, AV, and music	Up to 45.2%	Colorado Cooperative Purchasing Agreement	Page 5
Brodart Books & Automation	Adult and children's books, research and technical materials, and small press titles	Up to 45%	Colorado Cooperative Purchasing Agreement	Page 8
BWI	Books, AV materials, and digital materials to public libraries only	Up to 42%	2011 CLiC Purchasing Agreement	Page 10
Capstone	Books and online instructional resources	5% on select items	CLiCCAP5	Page 11
Follett	Books, AV materials, and digital materials to PreK-12 schools only	Up to 45%	CLIOFLR	Page 12
Ingram Library Services	Books, spoken word audiocassette and CDs, as well as DVD & VHS recordings	Up to 45%	Colorado Cooperative Purchasing Agreement	Page 13
Mackin	Books and materials for schools	5% add'l.	CLICCO	Page 14
Midwest Tape	Audiovisual materials	20%	CLiC	Page 15
Rocky Mountain Audio/Video Productions	video, audio, DVD/CD, multimedia, film transfer, duplication and web content production	Up to 20%	CLiC DISCOUNT Agreement	Page 16

Company	Products	Discount	Discount Code	Details
<u>EQUIPMENT AND SUPPLIES</u>				
Brodart Supplies & Furnishing	Supplies, furniture, equipment, promotional items, archival products, etc	Up to 18%	D67793	Page 17
DEMCO	Library, office & computer supplies, promotional educational material & furniture	Up to 18%	Discount# C3MP30	Page 18
Highsmith	Library equipment and supplies as well as furniture	Up to 18%	Colorado Library Consortium Discount No. 18188N	Page 19
Ergosource	hand crank & motorized Adjustable Height Tables, Work Tables & Computer Desks	20%	Code # 974728	Page 20
Gaylord	Library supplies and furniture	Up to 20%	COLCO	Page 21
The Library Store	Supplies, furniture, and equipment	Up to 30%	CLIC11	Page 22
RACO Industries	Scanning equipment, receipt printers, library cards, bar code labels, and more	Up to 65%	Mention membership in Colorado Library Consortium/ CLiC	Page 23
Vernon Library Supplies	Consumable library supplies and furnishings	Up to 20%	Mention membership in Colorado Library Consortium/ CLiC	Page 24
<u>SUBSCRIPTIONS</u>				
Basch Subscriptions, Inc.	Periodicals, journals, newspapers, and continuations	Up to 15%	Colorado Cooperative Purchasing Agreement	Page 25
Mango Languages	An online database of language learning processes	10% ind. orders	CLiC	Page 26
Wolper Subscriptions, Inc.	Subscription management services incl. periodicals, journals, and newspapers	Up to 15%	Colorado Cooperative Purchasing Agreement	Page 27
WT Cox Subscriptions	Periodicals, journals, and newspapers	Typically 10-15%	Colorado Cooperative Purchasing Agreement	Page 28

*Information about the bid process: Requests for proposals (RFPs) were sent out to vendors. Vendors selected offered the best discounts above their normal discounted prices.

BINDING

DENVER BOOKBINDING COMPANY, INC.

Denver Bookbinding Company provides binding products and services.

- Reference **CCPA** pricing
- Special instructions need to be written or e-mailed and a copy included with order
- Will pickup and deliver orders from a central location within a 75-mile radius for orders of 50 or more books
- No minimum order for binding but orders may be subject to shipping charges

To Order: Order forms on website or can be faxed.
<http://www.denverbook.com/>
Fax: 303-455-2677
Local: 303-455-5521
Toll free: 800-727-4725
Email: dbbc@denverbook.com

Prices:	Textbooks – bound in canvas based book binding material	\$9.50
	Library Books up to 12" in height/2" thick	\$9.00
	Periodicals up to 12" height/2" thick	\$13.50

Extra Charges:

Excess height or width over unit price	\$2.50/inch
Excess thickness over unit price	\$3.50/ ½ inch
Handwork	\$25/hour
Picture covers	\$4

*Other specialty binding items and bookbinding supplies can be found on our website.

BINDING

HOUCHEN BINDERY LTD.

Houchen binds library, paperback, music scores, audio, prebind books, magazines, and more.

- Mention the **Colorado Cooperative Purchasing Agreement** for discount
- Order forms or order cards for a desired pickup will be furnished, check website for this information, www.houchenbindery.com
- With order, send any special instructions in writing
- Orders under 20 items will have a \$15 transportation and handling fee
- Orders over 20 items will not have a T/H fee as long as highway diesel is under \$4.50 per gallon.
- Freight – Houchen will pick up and deliver back in most instances. Contact for schedule.

To Order: Houchen Bindery Ltd.
Attn: Justin Ogren/Damon Osborne
340 First Street
Utica, NE 68456
Phone: 1-800-869-0420 Email: email@houchenbindery.com
Fax: 1-402-534-2761

Discount:

Textbooks – 4-color	\$8.95	
	1.5% discount for 100+ of the same title.*	
	5 or less of same title will be bound in plain covers	
School up to 12"	\$8.45	
School over 12"	\$8.75	
Paperback/laminated	\$6.50	
Paperback/economy	\$5.65	
Music Scores	\$11.75	
Audio & DVD	By estimate, depending on size	
Prebound books	By estimate, contact vendor	
Magazine up to 12"	\$10.25	
Over 12"	\$10.85	
Newspapers – tabloid	\$26.50	
Newspapers – full size	\$60.00	
Pamphlet	\$5.90	
<u>Additional Services</u>		
Picture Perfect	add	\$3.35
Call numbers/line	add	\$0.90
Hand sewn	add	\$19.50/hr
Insert tattle tape	add	\$0.50
Extra thickness over 2 ½"	add	\$1.10
Recase	add	\$6.35
4-Color	add	\$3.45
Map Pocket	add	\$3.85
Hourly Labor	add	\$26.00
Transportation/Handling		\$15.00 per invoice less than 20 items

*Please note that Houchen Bindery's policy is to use 4-color covers when there is 5 or more of a title

BOOKS & AUDIO-VISUAL

BAKER AND TAYLOR (B&T)

B&T provides books, AV, music, and related cataloging and processing services.

- Include “**Colorado Cooperative Purchasing Agreement**” on your orders
- Provide all products with Free Shipping for FOB Destination to a primary service center; reserve the right to reevaluate shipping services if fuel surcharges exist
- Personal staff orders will be charged shipping
- No minimum order
- Payment terms are net 30 days from date of invoice
- Special service discounts are available for cataloging, processing, and customized technical services – contact vendor for information

	Public Libraries	School Libraries	Academic Libraries
Customer Service-Books	Anita Glover 800-775-1200 x2767	Sandra Whitfield 800-775-1200 x2770	Connie Perdue 800-775-2300 x419
Customer Service-AV Materials	Bob Williams 800-775-3300 x5815	Bob Williams 800-775-3300 x5815	Bob Williams 800-775-3300 x5815
Sales Representative	Tammy Crooks 800-775-7930 x1270	Robert Barnot 800-775-7930 x1411	Danielle Miller 800-258-3774 x3706

To Order:

Online: www.baker-taylor.com

Public & School
Books & Spoken Word
 Baker & Taylor, Inc.
 Attn: Ordering Dept
 3584 Old Maysville Road
 Commerce, GA 30529
 Phone: 800-775-1100
 Fax: 800-775-7480

Academic
Books & Spoken Word
 Baker & Taylor, Inc.
 Attn: Ordering Dept.
 501 S. Gladiolus St.
 Momence, IL 60954-1799
 Phone: 800-775-2300
 Fax: 800-775-3500

DVD and Music CDs (all members)

Baker & Taylor, Inc.
 875 Greentree Road, Building 7
 Suite 678
 Pittsburgh, PA 15220
 Phone: 800-775-2600
 Fax: 888-285-8922

Discount: Materials

<u>Material</u>	<u>Public</u>	<u>Academic</u>	<u>School</u>
Adult & Juvenile Hardcover Trade Editions: 1-4 copies/titles	44.8%	44.8%	40%
5+ copies/titles	45.2%	45.2%	40%
Adult & Juvenile Quality and Mass Market Paperbacks	40%	40%	35%
Single Edition Reinforced (Juvenile)	21%	21%	22%
Publisher's Library Edition (Juvenile)	21%	21%	22%
University Press Trade Ed.	10%	10%	10%
Text, Technical, Reference, Small Press, and/or Titles of Limited Demand	0-5%	0-5%	0-5%
Imported English & Non-English	0%	0%	0-5%

Language Editions			
Spoken-Word Audio	45%	45%	40%
Board Books	21%	21%	22%
Novelty Items/Activity Books	21%	21%	22%
Special Programs such as PawPrints, and Turtleback editions	0-21%	0-21%	0-10%
Playaways	25.1%	25.1%	N/A

*Titles which receive minimal publisher discount will be invoiced at publisher's list price

**Enhanced Service Program: titles where B&T receives no discount from the publisher, or where prepayment is required by the publisher, or books of small, limited in-demand and/or non-commercial publishers will be invoiced at list price plus \$4.95 per unit surcharge

Cataloging and Processing-Book Materials

<u>Service</u>	<u>Public</u>	<u>Academic</u>	<u>School</u>
Complete Shelf-Ready Processed Books (Mylar jacket, spine label, book pocket and card, & card set per book)	\$1.25/unit	\$1.25/unit	\$0.89/unit
Shelf-Ready Hardcover Processed Package (Mylar jacket, spine label, theft, barcode, property label)	\$1.50/unit	N/A	N/A
Automated Package (Mylar jacket, spine Label, book pocket & card, barcode w/protector, MARC record)	\$1.45/unit	\$1.45/unit	\$0.69/unit
Card Kits (Book pocket & card, spine label, & card set per book)	N/A	N/A	\$0.79/unit
Card Sets (1 shelflist card, 2 main entry cards, 1 title card, add. cards for all added entries)	N/A	N/A	\$0.69/unit
Barcodes	\$0.17/label	\$0.17/label	1 Free/unit
MARC Records (diskette)	\$0.35/rec.	\$0.35/rec.	Free
MARC Records (download from Internet)	\$0.25/rec.	\$0.25/rec.	Free
Mylar Jacket (loose)	\$0.60/unit	\$0.60/unit	\$0.60/unit
Mylar Jacket (glued)	\$0.69/unit	\$0.69/unit	\$0.62/unit
Mylar Jacket (taped)	\$0.70/unit	\$0.70/unit	\$0.65/unit
Plastic Lamination of Paperback Covers	\$2.10/unit	\$2.10/unit	\$2.10/unit
Vinabind	\$5.39/unit	\$5.39/unit	\$4.95/unit
3M Theft Protection	\$0.55/unit	\$0.55/unit	\$0.30/unit
Checkpoint Theft	\$0.55/unit	\$0.55/unit	\$0.45/unit
Spoken Word Audio	\$2.60/unit	\$2.60/unit	N/A

(original manufacturer artwork inserted into case with sleeves for audio discs)

With case upgrade	\$3.99/unit	\$3.99/unit	N/A
RFID application	\$0.25/unit	\$0.25/unit	N/A
RFID linking	\$0.35/unit	\$0.35/unit	N/A

Audio Visual Products-All Libraries

<u>Product/Service</u>	<u>Discount/Price</u>	
Music-compact discs	30% off MSRP of \$25 or more 27.5% off MSRP of \$15-\$24.99 15% off MSRP of \$14.99 or less	
DVDs	29.1%	
Cataloging		
Unedited record	\$0.79/record	
Processing		
Remove shrink-wrap and security seals	\$0.55/unit	
Remove shrink-wrap & repackage in plastic case	\$1.00/unit	
Digital Media Processing	\$1.69/unit	
Additional Embedded Labels	\$0.15/label	
Hand Applied Labels	\$0.25/label	
Component Options		
Barcode Label	\$0.25/label	
Custom Label	\$0.25/label	
Date Due Slip	\$0.25/label	
Label Protectors	\$0.25/label	
Ownership Label	\$0.25/label	
Pocket	\$0.35/label	
Spine Label	\$0.25/label	
Library supplied stamp or label	\$0.15/location	
Theft Detection Devices	\$0.25-\$1.50/unit	

BOOKS AND AUDIO-VISUAL

BRODART CO. (Books, AV, and Automation)

Brodart provides adult and children's books, research and technical materials, and small press titles. They also offer Spanish titles.

- Include "**Colorado Cooperative Purchasing Project**" on your order
- Orders may be submitted by mail, fax, phone, or electronically through Bibz.com or BibzII.com.
- Orders can be made with any combination of title, author, publisher or ISBN - no special order form is needed.
- Special services discounts include cataloging, processing, paperback bindery, barcodes, and machine-readable cataloging - contact vendor for information
- No minimum order requirement
- Shipping and Delivery is 1% of the item total
- Terms of payment: net 30 days from date of invoice
- Customer Care Staff:
Phone: 800-474-9802

To Order: Brodart Co. Books & Automation
Order Department
500 Arch St.
Williamsport, PA 17701
Phone: 1-800-474-9802
Fax: 1-800-999-6799
Email: bookscs@brodart.com

Discount:

English Language Material

Trade hardcover editions	45.3%**
Non-trade hardcover & paperbacks	11%**
Publishers library editions	22%
Brodart Bound	22%
Single reinforced editions	33%
Trade & Mass Market Paperbacks	40%**
Spoken word audio CDs	45.3%**
Playaways (no available to schools)	20%

Spanish Language Material

Trade hardcover editions	40%**
Non-trade hardcover & paperbacks	20%**
Publishers library editions	20%
Brodart Bound	20%
Single reinforced editions	20%
Trade Paperback	40%**
Mass Market Paperback	31.5%**

Continuations

Trade Hardcover & Paperback Editions	42%**
Non-Trade hardcover & Paperback Editions	11%**

**Hardcover, paperback and audio titles on which Brodart receives minimal or no discount and/or the publisher requires pre-payment may be discounted at the non-trade discount (11%) or invoiced at publisher's list price, plus a service charge of \$2.95.

Processing Options:

Complete Cataloging & Processing	\$1.19/book
Automated Cataloging & Processing	\$0.99/book
Catalog Card Set	\$0.70/kit
Jacket	\$0.65/book
Spine Label	\$0.20/label
Barcode Label	\$0.20/label

Theft Detection	\$0.55/item
Duralam (conversion process)	\$4.50/book
Dura-Guard (paperback reinforcement)	\$2.20/book

Collection Development Services:

Collection Builder	No Charge
FASTips Profiles	No Charge
Silver TIPS	No Charge
Gold TIPS	\$50/month/profile
Diamond TIPS	\$100/month/profile
Spanish TIPS	No Charge
Paper TIPS List	\$15/copy

BOOKS AND AUDIO-VISUAL

BOOK WHOLESALERS, INC. (BWI)

BWI provides books, AV materials, and digital materials to public libraries only.

- Include “**CLiC Purchasing Agreement**” on orders
- Orders may be submitted by visiting the website or contacting any of the employees below
- Free shipping and handling

To Order: Website: www.titletales.com
E-mail: customerservice@bwibooks.com
Phone: 800-888-4478
Fax: 800-888-6319
BWI Attn: Order Dept.
1340 Ridgeview Drive
McHenry, IL 60050

Contact Information:

Ryan McNicholas, Regional Account Manager, VM# 6287, ryan.mcnicholas@bwibooks.com
Kim Yencich, Customer Care Consultant, VM# 6379, kim.yencich@bwibooks.com
Mark Greenwald, TitleTales Specialist, VM # 6435, mark.greenwald@bwibooks.com

Discount:

Adult Books

Trade-Hardcover	Up to 42%
Library Binding	18%
Reinforced Binding	20%
FolletBound Platinum books	20%
Paper/Mass Market	40-42%
Graphic Novels	Up to 42%
Text, Technical, Reference, Small Press	Up to 15%
University Press Trade	Up to 15%
Large Print-Hardcover	Up to 42%
Large Print-Paper	Up to 42%

Juvenile and Young Adult Books

Trade-Hardcover	Up to 42%
Library Binding	18%
Paper/Mass Market	40-42%
Graphic Novels	Up to 42%
Reinforced Binding	20%
FolletBound Platinum books	20%
Juvenile Books and Tape/CD Kits	25%
Board Books	35%
Novelty Books	15%
Big Books	15%

Other

Tag School Reader	net
Story Sacks	10%
Flip Videos	10%
eBooks	net
Small Presses	0-15%

BOOKS AND AUDIO-VISUAL

CAPSTONE

Capstone produces books and online instructional resources.

- Reference code "CLiCCAP5" on all orders
- Shipping:
 - ≥25 books - free shipping
 - ≤24 books - 10% of subtotal
- Processing fee:
 - ≥25 books - none
 - ≤24 books - \$20
- Terms of payment: net 30 days from date of invoice
- No minimum order
- Library processing must be included when ordering
- Orders should include: Title, quantity, ISBN number, 10 or 13 digit number.

To Order: Capstone
Customer Service Department
PO Box 669
Mankato, MN 56002-0669
Phone: 800-747-4992
Fax: 888-262-0705
customer.service@capstonepub.com
www.capstonepub.com

Contact: Kelly Fitzgerald
Direct Sales Representative
Phone: 303-655-0030
Fax: 303-655-0335
coloradobookrep@aol.com

Discount: Additional 5% School library hardbound books
Additional 5% Online Digital Products (PebbleGo, Capstone Interactive Library)

BOOKS AND AUDIO-VISUAL

FOLLETT LIBRARY RESOURCES

Follett supplies books, reference materials, digital resources, eBooks and audiovisual materials to PreK-12 schools only.

- Include discount code “**CLIOFLR**”
- Orders may be submitted electronically via www.titlewave.com, by fax, or by hard copy mail.
- Orders not via Titlewave should include title, author, publisher, quantity
- No minimum order
- No freight charge

To Order: Follett Library Resources
Attention: Order Entry
1340 Ridgeview Drive
McHenry, IL 60050

Website: www.titlewave.com
E-mail: orders@flr.follett.com
Phone: 888-511-5114
Fax: 800-852-5458

Contact: Andy Jensen, based in Colorado Springs: 888-511-5114 x3850
Randy Thompson based in Denver: 888-511-5114 x3773

Discount:	School/Library Binding	up to 15%
	Single Editions/Short Discount	up to 15%
	Publisher Library Binding	up to 30%
	Prebound Hardcover Binding	30% off published list price
	Ebooks	up to 45%
	Trade Binding	up to 45%
	Paperback Binding	up to 45%
	General Reference Books	up to 40%
	Prebound Paperback Binding	30% off published list price

*Please note that while these discounts reflect up to a 45% discount, they do not represent *additional* discounts when referencing CLiC.

Prices on TITLEWAVE.com are pre-discounted reflecting respective discounts listed above.
All CLiC members will receive a 10% discount off our regular auto processing prices.
All CLiC members will receive free MARC records delivered electronically.
All CLiC orders over \$5,000 will receive Exact Dewey Packaging.
All CLiC orders will receive expedited shipping, at no charge.

BOOKS AND AUDIO-VISUAL

INGRAM LIBRARY SERVICES, INC.

Ingram provides books, spoken word audio CDs, music CDs, pre-recorded DVDs/Blu-Ray, E-books, and E-audio.

- Colorado libraries wishing to establish or maintenance an account should contact the Account Services Department at 800-937-5300 to set-up or update an account under the contract for the **Colorado Cooperative Purchasing Agreement**
- Orders may be placed via phone, mail, fax, online ordering database ipage or electronically (EDI)
- Ingram offers processing and cataloging services for products purchased through Ingram; contact your Account Service Coordinator
- Payment terms are 1% off if paid in 10 days / Net 30 days
- Free freight from designated primary and secondary distribution centers.
- No account minimum.

To Order: Ingram Library Services, Inc.
Attn: Order Entry
One Ingram Blvd
La Vergne, TN 37086-1986

Phone Orders: Book, Audiovisual and Digital 800-937-5300 Option 1, then 2
Fax Orders: 800-677-5116
Email Orders: ILS.orders@ingrambook.com
ipage® Online: <http://www.ipage.ingramcontent.com>

Contacts: Account Manager, Robin Bowin 800-937-5300 x37407
 Email: robin.bowin@ingramcontent.com
Customer Care, 800-937-5300, Option 1, then 1
 Email: ILSCustomer.service@ingramcontent.com
Account Services Coordinator, Lisa Byrom 800-937-5300 x35764
 Email: lisa.byrom@ingrom@ingramcontent.com
 (To set up an account for information on programs and services)
Sr. Credit Representative, Shelly Mathis 800-937-8100 x37066
 Email: shelly.mathis@ingramcontent.com
 (For invoices and billing concerns)
Credit Department 800-937-8100
Technical Support 800-937-7978

Discount:	<u>Public and Academic</u>	<u>School, Special & Correctional</u>	
Trade hardcover	45%	42.5%	
Trade quality paperbacks	38%	36%	
Mass market paperbacks	38%	36%	
Library bindings editions	15%	22%	Short
discounted titles 8%			7%
University press	8%	7%	
Spoken word audio-trade	45%	45%	
Spoken word audio-non trade	0-45%	0-45%	
DVD	0-35%	0-35%	
Music CDs	0-35%	0-35%	
Net titles	0%	0%	
E-books & downloadable audio books	5%	5%	

BOOKS AND AUDIO-VISUAL

MACKIN EDUCATIONAL RESOURCES

Mackin offers books and non-print library material with custom cataloging and processing.

- All orders must include the discount code **CLICCO** to receive the additional discount.
- Free standard ground shipping
- No minimum order
- Colorado Consultant:
Bobbi Craig
Phone: 303-917-2765
Email: bobbi.craig@mackin.com

To Order: MACKIN EDUCATIONAL RESOURCES
3505 County Road 42 West
Burnsville, MN 55306

Website: www.mackin.com
Phone: 1-800-245-9540
Fax: 1-800-369-5490
Email: Mackin@mackin.com

Customer Service:
customerservice@mackin.com
1-800-245-9540

Discount: 5% additional discount off current online and catalog prices which are already discounted up to 40% off list prices.

Free cataloging and processing. This may include any of the following services:

- MARC record on CD or by email OR FULL CARD SET
- One applied or unapplied barcode label
- One applied or unapplied spine label
- One applied or unapplied reading program label
- Mylar cover on jacketed books
- Pockets
- Date due slip

Additional Services: Free Collection Analysis Plus Solutions
Online TitleMatch with your existing collection

BOOKS AND AUDIO-VISUAL

MIDWEST TAPE

Midwest Tape offers audiovisual materials.

- Must mention membership in **CLiC** to receive discount
- No minimum order.
- Free freight for member libraries

To Order: Midwest Tape
P.O Box 820
Holland, OH 43528
Phone: 800-875-2785
Fax: 800-444-6645
Email: info@midwesttapes.com
Website: www.midwesttapes.com

Account Executive, Elaine Schlagheck
Phone: 800-875-2785
Email: eschlagheck@midwest.com

Customer Service Representative, Minnie Askins
Phone: 800-875-2785
Email: madkins@midwesttapes.com

Discount:

Percents are off Manufacturer's Suggested Retail Price.

20% DVD titles (will be reflected on website by registered members)

20% CD Music

Audiobooks are repackaged in a SoundSafe™ Case

Exceptions:

Universal Music titles.

BOOKS AND AUDIO-VISUAL

ROCKY MOUNTAIN AUDIO/VIDEO PRODUCTIONS INC.

Rocky Mountain Audio/Video Productions Inc. offers video, audio, DVD/CD, multimedia, film transfer, duplication and web content production.

- Include "**CLiC DISCOUNT Agreement**" on orders.
- \$25 minimum order
- Shipping charges from Littleton, CO apply.

To Order: Mark Walker
Director of Sales and Marketing
7950 S. Lincoln St
B-100
Littleton, CO 80122
Website: www.rmavp.com
E-mail: markw@rmavp.com
Phone: 303-730-1100 x21
877-856-4644 x21
Fax: 303-468-9811

Discount:

10%	Audio Services
10%	Video Services
20%	Film color correction services (includes up to 5 disk copies)
10%	Film transfers to DVD or BluRay disk (includes up to 5 disk copies)
20%	Video transfers to DVD or BluRay disk (includes up to 5 disk copies)

EQUIPMENT AND SUPPLIES

BRODART CO. (Supplies & Furniture)

Brodart Co. provides supplies, furniture, equipment, promotional items, archival products, etc.

- Reference code "**D67793**" on all orders
- \$100 minimum order for free shipping on supply orders
- Terms of payment: net 30 days from date of invoice
- Discount cannot be used in conjunction with bids, sale catalogs, or other promotions or specials
- Our Bid Dept. is ready to assist with competitive or large volume orders

To Order: Phone: 888-820-4377
 Online: shopbrodart.com
 Fax: 800-283-6087
 Mail: Brodart Co.
 PO Box 300
 McElhattan, PA 17748

Discount: 18% - Library & Archival Supplies
 16% - Furniture & Equipment

Exclusions: Security Systems and accessories, Software, I Rover, Microfilm readers and printers, Game systems, Consumer electronics, Books, Automation

EQUIPMENT AND SUPPLIES

DEMCO, INC.

DEMCO provides supplies, furniture, equipment, personal and professional service support, ideas and how-to tips.

- Include discount code **C3MP30** on all orders.
- No minimum order
- \$50 minimum order after discount for all terms to apply
- Payment terms Net 30 days
- For large-quantity or high-dollar purchases, please contact customer service, Phone: 800-462-8709
- DEMCO, Inc. will incur regular FedEx Ground delivery service on all stock items ≥\$50 after discount. Transportation will be prepaid and added to all drop-shipped items sent directly to you. DEMCO, Inc. will furnish good faith estimates of shipping charges as related to product orders. Express shipping is not included
- Discounts under this agreement cannot be used in conjunction with bids, sale catalogs, or some promotions and specials. In the event a sale price is lower than your discounted price, you will be given the best price.

Exclusions:

- Security products
- Subscription program products
- Licensed Products including but not limited to: Garfield, Eric Carle, Arthur, Clifford
- Detailed list can be found at www.demco.com by searching "Exclusions"

To Order:

E-mail: order@demco.com
Phone: 800-356-1200
Fax: 800-245-1329
DEMCO, Inc.
4810 Forest Run Road
PO Box 7488
Madison, WI 53704-7488
www.demco.com

Contact Information:

Amy Schmale	Contract Administrator	866-558-9068
Leann Dawson	Sales Specialist	800-462-8709

Discount:

18% on library, office, and technology supplies (consumables)
10% on Learning Materials
10% on furniture and equipment (non-consumables)

EQUIPMENT AND SUPPLIES

HIGHSMITH

Highsmith offers library supplies as well as furniture and equipment.

- All orders must include the following phrase: **“Colorado Library Consortium Discount No. 218594”** for discount pricing
- Free shipping and handling on all stock orders over \$50. Shipping and handling charges prepaid and added to “Non-Stock” items.
- \$50 minimum order
- Excludes LibrarySparks magazine, bids, 3M security products, sale catalogs, Edupress and Learning Well items, orders already in progress or with other discounts.
- For large orders such as furniture, equipment, AV or computers, contact:
Highsmith Bid Department
Phone: 800-543-2180

To Order: Highsmith
P.O. Box 7820
Madison, WI 53707-7820
Website: <http://www.highsmith.com>
When ordering online, insert discount number in the promotion code field and the discount will be applied automatically.
Phone: 1-800-558-2110
Fax: 1-800-350-6236

Discount: 18% off Supplies (consumable)
10% off Learning Materials
10% off Equipment (non-consumable) and furniture

EQUIPMENT AND SUPPLIES

ERGOSOURCE, INC. (Adjustable Height Work Surfaces)

ERGOSOURCE, INC. manufactures and supplies hand crank & motorized Adjustable Height Tables, Work Tables & Computer Desks:

- Reference code # 974728 for discount
- All components are manufactured in the USA
- No minimum order
- All equipment receives unlimited technical support
- Shipping charges are prepaid & added to all invoices
- Additional quantity discounts may apply for 25 units + – call for pricing
- Items usually ship within 3-4 weeks

To Order: **ERGOSOURCE, INC.**
P.O. Box 695
Wayzata, MN 55391
Phone: 800-969-4374
Fax: 866-872-9006
Website: www.ergosource.com
Email: www.info@ergosource.com

Contact information:

Duffy Elleby Contract Administrator 800-969-4374 x 111
Jennifer Luzaich Sales specialist 800-969-4374 x 152

Discount:

- 20% off all website pricing
- Additional quantity discounts may apply – call for pricing

Exceptions:

- Discount does not apply to shipping charges
- Cannot be combined with any other special quotation or promotion
- Installation and trash disposal is not part of this offer. Standard warranty applies

EQUIPMENT AND SUPPLIES

GAYLORD

Gaylord offers library supplies and furniture.

- All orders must include the following priority code: “**COLCO**” for discount pricing.
- Free shipping on library and archival supply orders over \$100.

To Order: Gaylord Brothers., Inc
 P.O. Box 4901
 Syracuse, NY 13221-4901
 Website: www.gaylord.com
 Phone: 800-448-6160
 Fax: 800-272-3412

Discount:

20%	Library Supplies
13%	Archival Supplies
13%	Furniture

Exclusions: Security and custom work.

EQUIPMENT AND SUPPLIES

THE LIBRARY STORE, INC.

The Library Store provides library supplies, furniture, and equipment.

- Reference code # **CLIC12** for discount at time of order.
- Minimum order of \$50.00 from Current MAIN Catalog
- Shipping charges are prepaid and added to all invoices
- Call for discounts on furniture
- Items from warehouse will ship within 48 hrs. (ARO) and arrive in 5-10 business days; items from manufacturer have various lead times, usually shipping within 1-8 weeks.
- All shipments must be inspected and signed for accordingly

To Order: The Library Store, Inc.
112 E. South Street
P.O. Box 964
Tremont, IL 61568-0964

Terri Hawkins
Phone: 800-548-7204 x7582
Fax: 800-320-7706
Email: terrih@thelibrarystore.com
Website: www.thelibrarystore.com with online order form

Sales Representative
Tosha Landes
Phone: 800-548-7204 x7583
Email: bids@thelibrarystore.com

Discount:

- 30% off all "ADVANTAGE" products (lamps, headphones, and tables), 635 Book Tape, and "BEAR HUG" Book Ends
- 25% off Book Pockets, Book Jackets, Book Cards, Catalog Cards, Label Protectors, "BIO-FRESH" Laminates
- 22% off Book Lock Tape
- 20% off "Clearseal" Laminating Film
- 18% off "Vista Foil" Laminating Film
- 15% off all other Current MAIN Catalog items not specified in the exclusions
- **EXCEPTIONS:**
 - 3M Security and Checkpoint Security products and supplies EXCLUDED from discount
 - Discount does not apply to shipping charges
 - Discount not valid on any Roll Laminator
 - Cannot be combined with any other special offer, promotion, or coupon
 - Product training, lab fees, for product testing, installation of equipment/furniture, and disposal of trash are not part of this offer. Standard manufacture warranty applies upon date of receipt of items. Returns, repairs, or servicing of equipment of furniture are subject to manufacturer policies.
 - Call for discounts on furniture

EQUIPMENT AND SUPPLIES

RACO INDUSTRIES

Raco Industries offers scanning equipment, receipt printers, library cards, bar code labels, and related accessories.

- Must mention membership in **Colorado Library Consortium (CLiC)** to receive discount
- No minimum order requirement on equipment
- Orders can be faxed, phoned, or e-mailed
- Payment: Net 30 Days
- Freight: prepay & add. UPS Ground shipping
- All equipment sent from RACO warehouse will receive unlimited technical support at no additional charge
- Orders must go through Judith Maria 888-433-1274 or Tonya Donaldson 800-446-1991x2542

To Order: Raco Industries
Attn: Judith Maria
PO Box 692127
Cincinnati, OH 45269

Website: www.racoindustries.com
E-mail: jmaria@racoindustries.com
Phone: 888-433-1274 (Judith)
800-446-1991 x 4672 (Tonya – Sales Support)
Fax: 888-232-8731

Discount: Discounts range from 10% to 65% off website pricing. Contact Judith Maria for discount pricing.

EQUIPMENT AND SUPPLIES

VERNON LIBRARY SUPPLIES

Vernon offers consumable library supplies (labels, book covers, tapes, etc.) as well as non-consumable items (furnishings, equipment, technology, etc).

- Include your membership with **Colorado Library Consortium** on all mail, fax, phone, or web orders to receive discount
- No minimum order required
- Orders over \$50.00 of LEVEL 2 goods have free shipping
- Sales representative
Francine Kersh
Phone: 1-800-878-0253 x 113

To Order: Vernon Library Supplies, Inc.
2851 Cole Court
Norcross, GA 30071
Website: www.vernlib.com
E-mail: sales@vernlib.com
Phone: 1-800-878-0253
Fax: 1-800-466-1165

Discount:

- 20% on Consumable Library Supplies (labels, book covers, tapes, etc.)Level 2 items.
- 10% on Non-Consumable Library Supplies (furnishings, equipment, technology, etc.) Level 1 items.

All discounts taken from web catalog at: www.vernlib.com, all products are designated as Level 1 or Level 2 items.

SUBSCRIPTIONS

BASCH SUBSCRIPTIONS, INC.

Basch provides periodicals, journals, e-journals, newspapers, and continuations.

- Mention the **Colorado Cooperative Purchasing Agreement** for discount
- Orders may be placed by mail, phone, fax, or electronically using *BOSS*
- For exact pricing, please submit entire title list or representative title list for a no-obligation quote
- No minimum order
- Payment due upon receipt of invoice

To Order: Basch Subscriptions, Inc.
10 Ferry Street, Suite 429
Concord, NH 03301

Fax: 603.226.9443
Toll Free: 1.800.226.5310
Website: www.basch.com

Local Colorado Representative: Stan Terry, sales@basch.com

Discount: Basch bills standard library clients at the publishers' list price plus a reasonable service fee, ranging from 5% to 15%, which is based on the mix of titles on the client's list. We offer CLiC members a discounted service fee, ranging from -15% to 3%, which is based on the mix of titles on the CLiC member's list. The actual terms offered will depend upon the type of institution and mix of titles ordered through Basch. A quotation may be requested at any time to confirm the terms that will be offered.

SUBSCRIPTIONS

MANGO LANGUAGES

Mango Languages offers an online database of language learning processes.

- Must mention membership in **CLiC** to receive discount

To Order: Marco Cracchiolo
 Phone: 877-626-4611 x809
 Email: marco.cracchiolo@mangolanguage.com

Discount: 10% Individual orders

SUBSCRIPTIONS

WOLPER SUBSCRIPTION SERVICES

Wolper provides subscription management services including mainstream consumer magazines, business & trade magazines, newspapers, and STM journals.

- All orders should be accompanied by complete subscriber/purchaser information, title, quantity, author, and ISSN/ISBN
- No minimum order
- Freight terms: All shipping and handling charges are included in our subscription and book prices
- Flexible invoicing and payment options; contact for information
- Sales representative:
JoAnne Kelley
Phone: (781) 834-3974
Fax: (781) 834-3979
Email: jkelly@wolper.com

To Order: Website, email, fax, phone, or mail
Attention: Traci Schiffert
6 Centre Square, Ste. 202
Easton, PA 18042
Phone: (610) 559-9550
Fax: (610) 599-9898
Email: tschiffert@wolper.com
Website: www.wolperweb.com (password protected subscription management website)

Customer Service: (610) 559-9550
Email: customerservice@wolper.com
Website: www.wolper.com

Discount: 0-15% depending on title mix and volume for all categories, including Public Schools, Public Libraries, Special/Academic Libraries and Community Colleges.

SUBSCRIPTIONS

WT COX SUBSCRIPTIONS, INC.

WT Cox provides periodicals, journals, and newspapers.

- Mention the **Colorado Cooperative Purchasing Agreement** for discount
- Orders may be placed by mail, phone, fax, or electronically using *CoxNet*
- For exact pricing, please submit entire title list for a no-obligation quote
- No minimum order; except on certain classroom instructionals, i.e., Time for Kids
- Payment due upon receipt of invoice
- Sales representative:
Mike Perrine or Shannon Caison
Phone: 800-571-9554 x 238
Fax: 877-755-6274
Email: mperrine@wtcox.com or scaison@wtcox.com
- Customer Service representative:
Sherri Robinson
Phone: 800-571-9554 x 246
Fax: 910-755-0958
Email: pyoungberg@wtcox.com

To Order: Cox Subscriptions, Inc.
Attn: Tina Evans
201 Village Road
Shallotte, NC 28470

Phone: 800-571-9554 x 221
Fax: 877-755-6274
Email: tevans@wtcox.com

Discount:

Discount is offered based on the condition that WT Cox receives your list in its entirety with only minor changes such as additions, deletions, and/or quantity changes.

- 12-25% on discountable titles to Schools
- 7-10% on discountable titles to Public Libraries
- 1% discount to 3% service charge to Special Library/Academics
- 2% discount to 1% service charge to Community Colleges