



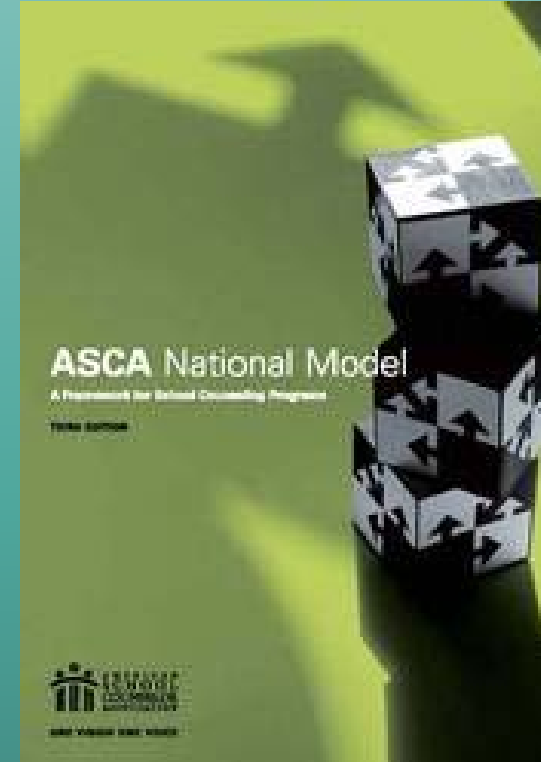
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*Counseling Counts Consulting*

# *ACTION PLANNING & MASTER CALENDAR*

# *Agenda:*

*What is the point of:  
Fine Tuning SMART Goal  
Using your data points  
Action Plans  
Assessing Program*

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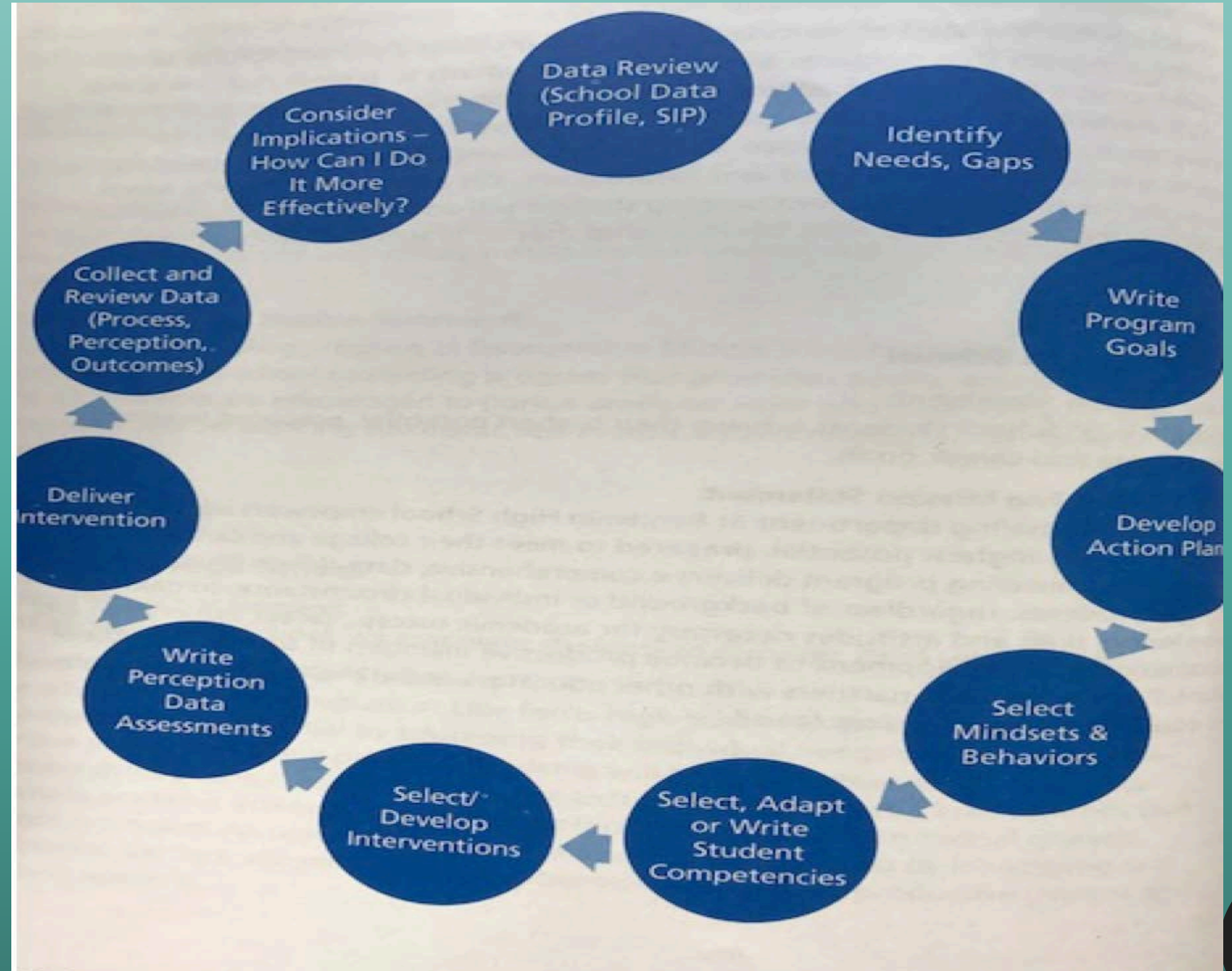
# Why develop an action plan?

- Helps keep focus on program
  - Helps keep focus on needs
  - Takes School Counselors out of reaction mode
  - Informs data driven practice
  - Shows results
- 



# *Where to Begin?*

1. Complete the school data profile  
know school demographics
2. Review School Improvement Plan  
Identify big needs
3. Seek contextual information  
(environmental scan)  
Ask stakeholders



# Analyze the data: Achievement Data

*Disaggregate by subgroups*

*Compare to with same subgroup in other settings*

*Look at Outcome data: achievement, attendance, behavior data*

*Consider multiple years*

*Look at over or underrepresented subgroups*

## EXAMPLES OF SCHOOL DATA PROFILE

### Achievement Example

Number Enrolled	Percent M	Percent F	Percent AI/AN	Percent A	Percent B/AA	Percent H/L	Percent NH/PI	Percent W	Percent F&R	Percent EL	Percent SWD	Percent G
930	51	49	3	16	33	20	<1	28	26	15	13	10

Data Descriptor	Number Enrolled	Percent M	Percent F	Percent AI/AN	Percent A	Percent B/AA	Percent H/L	Percent NH/PI	Percent W	Percent F&R	Percent EL	Percent SWD	Percent G
Percent of Sixth-Grade Students Passing State Assessment in Math	84	90	75	76	86	74	70	<1	82	70	65	70	90
Percent of Seventh-Grade Students Passing State Assessment in Math	73	70	68	71	72	69	67	<1	76	66	70	69	81
Percent of Eighth-Grade Students Passing State Assessment in Math	78	82	71	74	81	72	69	<1	79	62	71	70	81



# ATTENDANCE

What considerations do you factor in?

What Contextual Data do I need?

What is the administration focus?

What resources do I have available?

By the end of 2016–2017, Hispanic students will decrease the total number of attendance offenses (truancy, cutting class and tardiness) by 10 percent from 126 total attendance offenses (2015–2016) to 113 total attendance offenses (2016–2017).

	Percent AI/AN	Percent A	Percent B/AA	Percent H/L	Percent NH/PI	Percent W	Percent F&R	Percent EL	Percent SWD	Percent G
Truancy Offense	18	12	12	26	11	15	24	22	3	4
Cutting Class	3	0	31	52	7	16	4	38	5	6
Tardy	5	10	21	48	9	14	18	41	16	4
Total	26	22	64	126	27	45	46	101	24	14

# BEHAVIOR

What do you consider?

What are the apparent discrepancies?

What subgroups do you pay attention to?

What is contributing to this discrepancy?

What contextual data do you have or get?

Behavior Example

Number Enrolled	Percent M	Percent F	Percent AI/AN	Percent A	Percent B/AA	Percent H/L	Percent NH/PI	Percent W	Percent F&R	Percent EL	Percent SWD	Percent G
930	51	49	3	16	33	20	<1	28	26	15	13	10

Data Descriptor	Number Enrolled	Percent M	Percent F	Percent AI/AN	Percent A	Percent B/AA	Percent H/L	Percent NH/PI	Percent W	Percent F&R	Percent EL	Percent SWD	Percent G
Weapons Offenses	5	80	20	0	0	40	10	<1	40	20	20	0	20
Offenses Against Students	36	35	65	5	5	40	20	<1	30	32	15	30	20
Offenses Against Staff	5	60	40	20	0	20	20	<1	40	60		10	0
Disorderly or Disruptive Behavior	184	54	46	4	8	35	22	<1	31	45	30	25	16
Technology Offenses	17	70	30	0	20	33	14	<1	33	10	15	10	32

# Data Sources

## Behavior

- |  |  |
|--|--|
| • Discipline referrals                   | Referrals by offense                         |
| • 1 discipline referral                  | More than 1 referral                         |
| • Referral for in school suspension      | Unsatisfactory conduct                       |
| • Referred for alternation placement     | MTSS referral                                |
| • Referred to SC for behavioral concerns | Identified by teacher as a behavior problem. |



## Attendance:

- |                         |                                       |
|-------------------------|---------------------------------------|
| • Excused vs. unexcused | Students referred for absences        |
| • 5-8 absences          | Enroll after first day of school      |
| • 9-15 absences         | Students identified as avoiding class |
| • 16+ absences          | 3+ health clinic visits               |
| • 10+ late arrivals     | 10+ early checkouts                   |

## Achievement

- |                                     |                                    |
|-------------------------------------|------------------------------------|
| Failing required standardized tests | Failing 1 core class               |
| Standardized test are on bubble     | Failing 2-3 core classes           |
| Below grade level reading/math      | on track for promotion             |
| Identified Sped                     | Remedial classes                   |
| Accelerated classes                 | Gifted enrollment                  |
| Failed Algebra 1                    | On track for graduation            |
| Taking college entrance exams       | Accepted to college or enrolled in |



# Student Needs

Based on your interviews/conversations with relevant stakeholders

(parents, teachers, students, administration, etc.),

what have you learned about the specific needs of this

targeted population around this issue?

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# Effective Program Goals

- Promote achievement, attendance and/or behavior. (Program goals are based on school data.)
  - Are based on school outcome data (see pages 24-35 of the “ASCA National Model Implementation Guide”).
  - Address achievement, opportunity or attainment.
  - Are written in SMART format:
-



**SMART Goals**  
*S-specific*  
*M-measurable*  
*A-attainable*  
*R-results-oriented*  
*T-time-bound*

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## Goal suggestions:

- Write goals that can be addressed by delivery activities.
- Keep your vision of your program in mind.
- Write goals that matter to your administration.
- Write goals that validate your contribution to the school
- Revise and report annually
- Use your goal to focus the delivery of your action plan
- Learn from failures as well as successes.
- Stay focused on outcomes data: achievement, attendance, behavior.
- Don't write goals that validate your preconceived notions.
- Stretch yourself and your program.

The Who?  
Specific Pop

- 8<sup>th</sup> Grade Girls
- F & R 8<sup>th</sup> graders

The What?  
Specific  
Baseline  
Data

- State Test Scores
- Discipline Referrals

The How?  
Interventions

- Small girls groups

The other What?  
Target increases

- Increase test scores
- Discipline referral Drop



# *SMART GOAL*



8<sup>TH</sup> Grade Girls scoring in the Basic level in Math and English State Scores, and have two discipline referrals will be targeted for Tier 2 interventions of Girls On The Run small groups and will result in a decrease in discipline referrals by 10% by May, 26,18.

# Program Goals: SMART goal format:

By \_\_\_\_\_,  
(end date)

\_\_\_\_\_  
(description of identified students needing intervention)  
will increase/decrease

\_\_\_\_\_  
(description of desired achievement, attendance, or behavioral change)

by \_\_\_\_\_ % from \_\_\_\_\_ to

\_\_\_\_\_.  
(measure of change) (baseline data) (target data)

# MS&B

Identify 1 – 2 Mindsets/Behaviors that are most relevant for this targeted group and goal:

## MS&B Descriptor

MS #

B #



Based on the goal, identified needs, and selected mindsets/ behaviors, what do you want this targeted group to learn from your school counseling intervention?"

8<sup>th</sup> grade students participating the Girls on The Run program will learn:

- How to deal with stress in a positive manner
- How to manage their emotions to avoid conflict
- How to mediate a conflict between friends

What will Students Learn?



Based on what you want  
this group to learn  
(previous slide)

Write 1 – 2 sentences that  
describe what you want  
students to believe, know,  
or be able to do. These  
become the foundation  
for your perception data  
measure.

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Attitude/Believe:  
I believe...  
My friendships are  
important

Knowledge:  
I know...  
My behaviors can  
impact my friendships

Skills:  
I can...  
Resolve a conflict  
between me and my  
friends

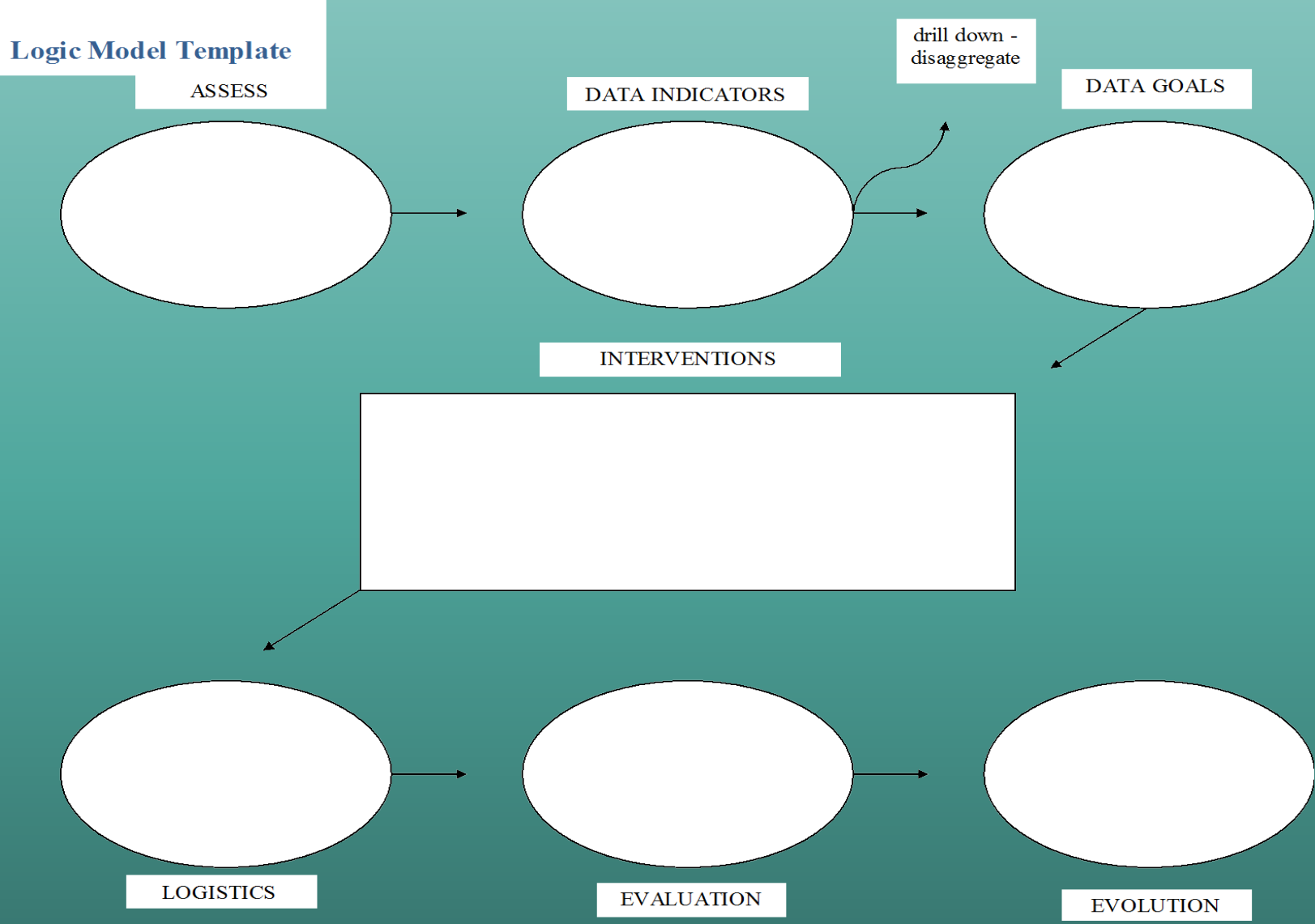
# Develop a Likert Scale for your perception assessment

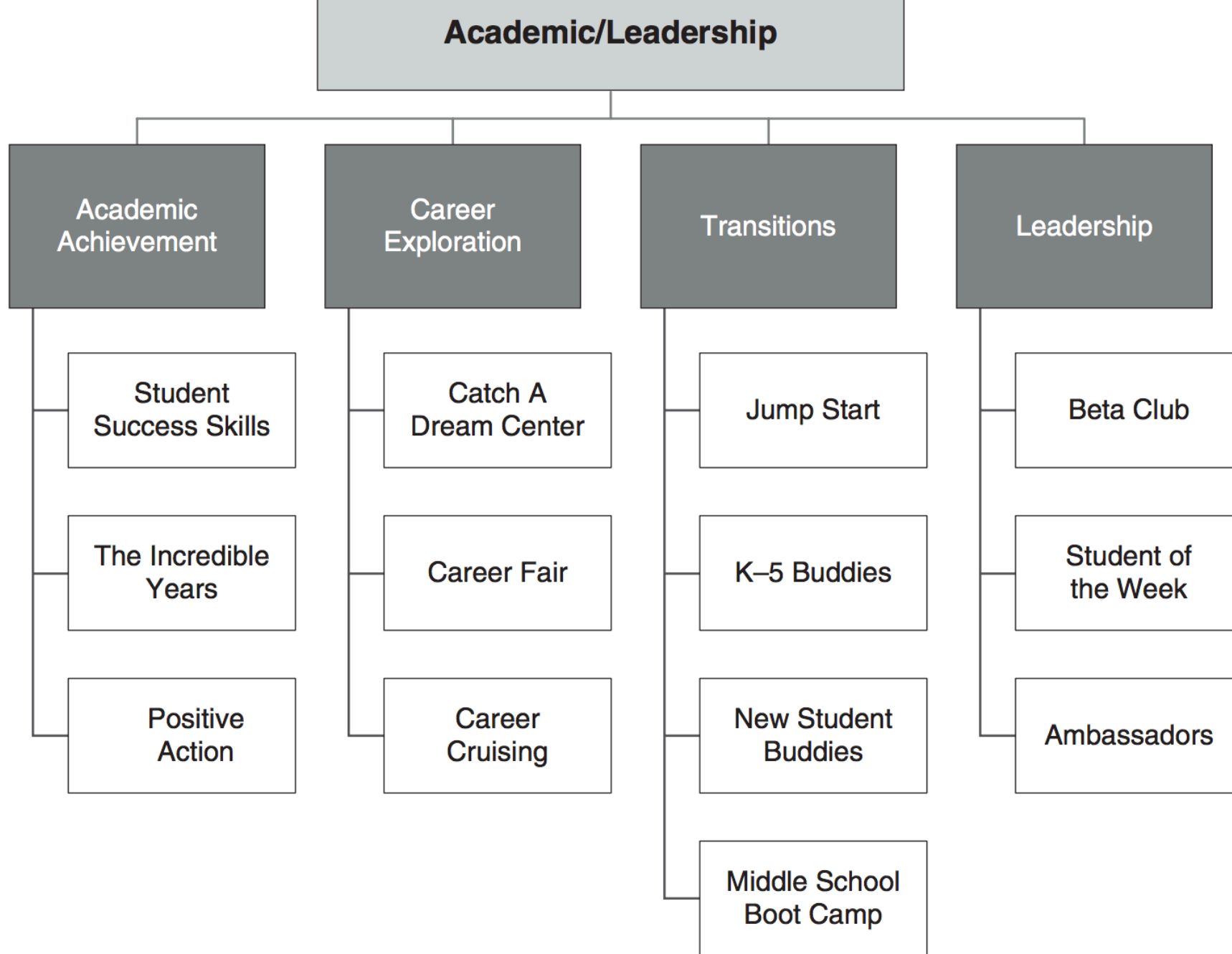
My friendships are:

1 Not very important    5 The most important part of my life

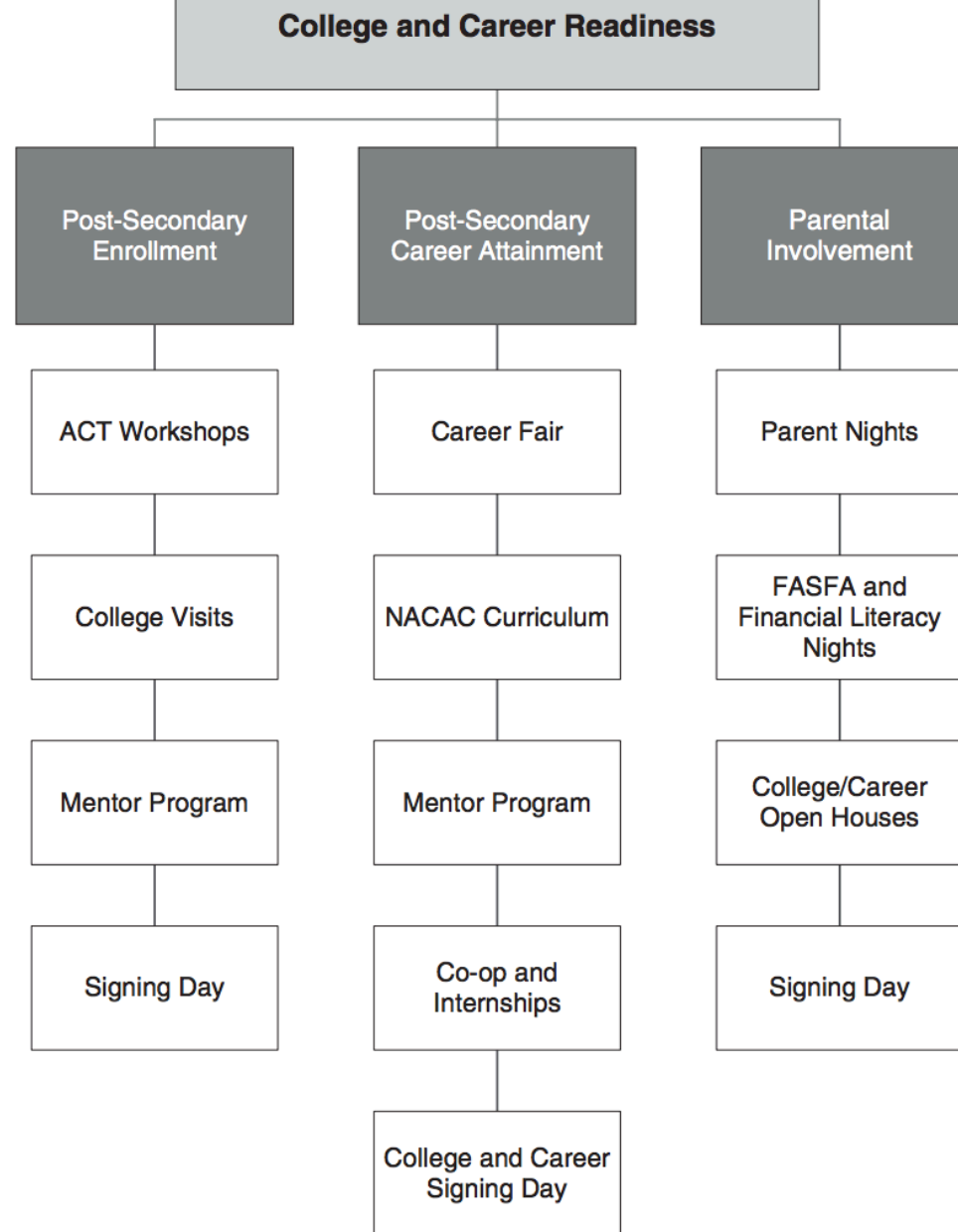
My behaviors toward my friends: 1.has no impact on my friendships- 5.can make me lose friendships

Using conflict mediation skills: 1 have little value in managing my friendships - 5. Has important value to managing my friendships.



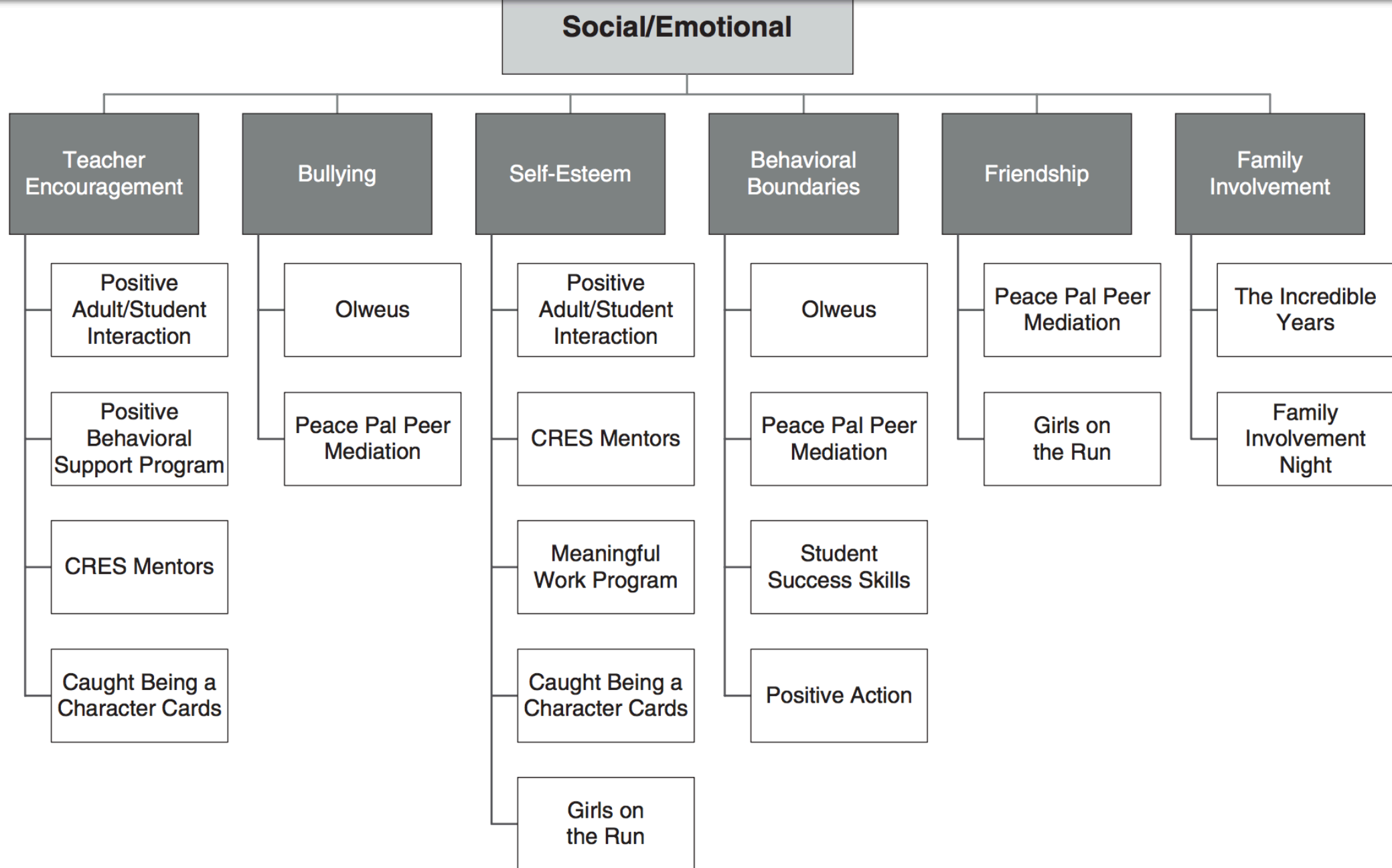






Source: Created by Corey Hatfield, Linda Bates, and Ben Ehemann.

Retrieved from the companion website for *Facilitating Evidence-Based, Data-Driven School Counseling: A Manual for Practice* by Brett Zyromski and Melissa A. Mariani. Thousand Oaks, CA: Corwin, [www.corwin.com](http://www.corwin.com). Reproduction authorized only for the local school site or nonprofit organization that has purchased this book.



*QUESTIONS?*

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